



Luxembourg's combination of financial and information technology expertise makes it a compelling location for existing and new Fintech businesses. It has one of the best pools of data centres in the world, with excellent connectivity, both nationally and internationally, with all major host centres and internet hubs.

#### The First Choice for Fintech

Businesses such as Amazon, PayPal, Apple iTunes, Skype and PayCash have established a major presence in Luxembourg to benefit from the advantages it offers:

- Luxembourg hosts 40% of Europe's Tier IV data centres
- An international network hub in the middle of the EU, with excellent data and transport connectivity, and low latency to the major European markets
- A skilled, experienced multinational and multilingual workforce
- A highly stable political and economic environment
- An excellent tax treaty network: the tax framework is considered to be among the most stable and rewarding in Europe for companies, their shareholders and their employees
- Confidentiality through an established, well-respected law on the protection of personal data

#### Specialist Expertise

We have developed dedicated services for Fintech clients wishing to locate their business in Luxembourg, perhaps to open their first European office, to extend their services, or to hold IP.

We are able to assist clients in dealing with all the Luxembourg requirements of operating a Fintech business in Europe.

Our team has expert knowledge of the Luxembourg regulatory environment regarding data storage and protection, information security, intellectual property holding structures and related tax compliance.

In addition we have experience negotiating with and managing service provision to Fintech companies, including providers of SAAS, IAAS, data centres, law firms and accounting firms.

#### Dedicated Services

- Information Systems Security Management support: legal and regulatory compliance; risk analysis; development of information security policies; disaster recovery and business continuity planning
- IT infrastructure management: tender management and liaison with local providers; data centre relationship management; general support
- Introductions to Luxembourg partners assisting Fintech and other startup businesses, including advice on Luxembourg and European funding opportunities; support for innovative start-ups; innovation management, creativity and design; technology transfer and partner search; intellectual property and monetization of research results; promotion of innovation and research
- Office space rental and facility management
- Direct fibre line to Tier IV data centre
- Assistance with local employment through either dedicated full-time staff or shared staff

#### Find Out More

Visit our website and contact us to discover how our global reach, experienced professional personnel, tailored services and extensive network of best-in-class institutional partners can make a difference to your business.

## Global Presence

- Atlanta
- Bahamas
- Barbados
- British Virgin Islands
- Canada
- Cayman Islands
- Cyprus
- Dubai
- Guernsey
- Hong Kong
- Isle of Man
- Jersey
- London
- Luxembourg
- Malta
- Mauritius
- Miami
- Nevis
- New York
- New Zealand
- Panama
- Seychelles
- Singapore
- South Dakota
- Switzerland
- US Virgin Islands



## Key Statistics

20+  
Jurisdictions

5  
Continents

\$50bn  
Assets under  
administration

1978  
First office  
opened

900  
Staff

40+  
Languages  
spoken