



## TRIDENT III YACHT SERVICES

OUR 'TRIDENT III' PACKAGE IS A FIXED FEE, ALL-IN-ONE SERVICE FOR YACHTS OF ALL SIZES. THROUGH OUR DEDICATED MARINE HUBS IN THE CARIBBEAN AND EUROPE WE CAN PROVIDE COMPREHENSIVE FINANCIAL, OPERATIONAL AND CREWING SERVICES SUPPORT, FOR A MONTHLY FIXED FEE.

### HOW IT WORKS

- > We conduct a review of the client's current set-up and a cost/service comparison is produced
- > The client's current and future service requirements are reviewed to future proof the service package
- > The relevant mix of our core services is then recommended for an all-inclusive monthly fixed fee
- > Each client that signs onto the programme is supported by a dedicated account manager who can ensure that all their needs are met

### PACKAGE BENEFITS

- > Tailored pricing for vessels under 24m: an easy-to-budget monthly fixed fee, with no surprises
- > All core support requirements taken care of
- > Dedicated account manager backed by a global team of on-the-ground Trident Trust team members to support the current and ongoing needs of our clients
- > Over 40 years of experience in providing top class administration

### OPERATIONAL SERVICES

- > Day-to-day administration support
- > Yacht registration and liaison with flag states
- > Representative Person services
- > Corporate ownership structuring and provision of directors
- > Liaison with industry contacts and suppliers
- > Ensuring appropriate insurance cover

### FINANCIAL SERVICES

- > Budgeting and monthly management of accounts
- > Cash book management and support
- > Financial statements
- > Financial planning for new builds and refits

### CREWING SERVICES

- > Bespoke crew management solutions
- > Management of employer tax and social security liabilities
- > Automated payroll
- > Administration, reporting and controls
- > Crew certification
- > Vacation monitoring

### CONTACT

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- ▶ PEOPLE LED
- ▶ TECH ENABLED
- ▶ GLOBAL COVERAGE
- ▶ TAILORED SERVICE

- ▶ 1,000 STAFF
- ▶ 25 JURISDICTIONS
- ▶ 38,000 ENTITIES
- ▶ \$140BN AUA

- ▶ FUNDS
- ▶ PRIVATE CLIENTS
- ▶ CORPORATE CLIENTS
- ▶ MARITIME

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